

Can you help us find
more sustainable
ways to build?



[Channel Manager - Monofia District] [Channel Manager - Sharkia District]

As a member of Holcim Group, the world's global leader in innovative and sustainable building materials, Lafarge Egypt is reinventing the way the world builds. Supported by a strong team spread all over Egypt to shaping a greener, smarter and healthier world.

As we continue to look for more sustainable ways to build, we need world-class talent to join our team. People who are **passionate** about sustainability, driven by **curiosity** and keen to **grow**, **learn**, **develop** and **thrive** in our high-performance culture.

The opportunity at a glance

Channel Manager is going to be responsible for all sales activities in assigned accounts or sales areas. Manage quality and consistency of product and service delivery.

Your responsibilities

1-Health & Safety:

Adhere to and enforce relevant legislation and policies and ensure that highest degree of safety and safe working practices are maintained.

2-Functional:

- Present and sell company products to current and potential clients
- Establish and maintain current client and potential client relationships
- Manage account services through quality checks and other follow-up
- Identify and resolve client concerns to ensure building loyalty towards the company & its products.
- Prepare a variety of status reports, including activity, closings, follow-up, and adherence to goals.
- Communicate new product and service, special developments, information, or feedback gathered through field activity to appropriate company staff.
- Coordinate company staff to accomplish the work required to close sales



- Coordinate shipping schedules and delivery of products
- Enforce the implementation and adherence to health & safety policies & procedures to maintain LCE as a safe working place

Your experience

- **Education:** Bachelor degree in Commerce, Engineering or Any Related Disciplinary
- **Technical Skills:** Ability to deal with different types of customers, High communication & Negotiation skills, team player.
- **Experience:** 1–2 Years of Experience.

Our offer

While you help us deliver world-class construction solutions, we promise to help you grow in a dynamic working environment that offers attractive working conditions and encourages personal and professional development.

Do you have the drive, the skills, and the passion to join us?

Apply now at (Careers-eg@lafarge.com)
Mentioning the Job Title in the subject line.